

# Another Source vs. Traditional Search Firms

## COMPARISON TABLE



### PRICING

When it comes to recruitment, we believe in clarity, fairness, and above all, value. That's why our pricing model stands out in the industry. We charge only 10%, or less, of the proposed hiring salary.

### OFFERING

Our approach to recruitment is designed with one primary goal in mind: delivering a pool of high-caliber candidates tailored to your specific needs. Ensuring that you have a choice of individuals who not only meet the job requirements but also bring added value to your organization, fostering growth and innovation.

### TIMING

Our refined process is designed to deliver a curated pool of candidates within 30 days guaranteed, ensuring efficiency without compromising on quality.

### PRICING

Traditional firms often follow a standard model, charging ~22% of the salary for the positions they fill. This longstanding approach is widely accepted, yet it's essential to consider its impact on your organization's budget and overall hiring strategy.

### OFFERING

The traditional "fill-the-gap" approach to recruitment is becoming increasingly outdated. It's not just about filling positions anymore. This approach often overlooks the nuanced skills and attributes that make a candidate truly exceptional and a perfect fit for your organization.

### TIMING

Engaging with traditional recruitment firms often leads to extended hiring cycles, with the search for the right candidate stretching up to six months or, in some cases, concluding without a successful placement.

## MORE INFO

For more than 30 years, Another Source has partnered with organizations to source, qualify, and place top talent. We specialize in mid to AVP-level searches within higher education. With customized searches that can deliver a high-quality candidate pool in as little as 30 days, we move at the speed of your organization. In fact, our candidate pools exceed client expectations 99% of the time.